

IOWA RACING AND GAMING COMMISSION
MINUTES
MARCH 5, 2009

The Iowa Racing & Gaming Commission met on Thursday, March 5, 2009 at Terrible's Lakeside Casino (Terrible's) in Osceola, Iowa. Commission members present were Greg Seyfer, Chair; Diane Hamilton, Vice Chair, and members Kate Cutler, Paul Hayes and Toni Urban.

Chair Seyfer called the meeting to order at 8:30 AM, and called for the Welcome. Bob Thursby, new General Manager for Terrible's Lakeside Casino, welcomed the Commission and other guests to Osceola.

Chair Seyfer moved to the approval of the agenda. Mr. Ketterer advised that following the announcements, Mark Vander Linden, Manager of the Iowa Gambling Treatment Program, would be making some comments regarding National Problem Gambling Awareness Week. Commissioner Cutler moved to approve the agenda as amended. Commissioner Hayes seconded the motion, which carried unanimously.

Chair Seyfer moved to the approval of the minutes from the January 15, 2009 Commission meeting. Commissioner Urban moved to approve the minutes as presented. Commissioner Hamilton seconded the motion, which carried unanimously.

Chair Seyfer moved to Announcements, and called on Jack Ketterer, Administrator of IRGC. Mr. Ketterer introduced Dawn Rominger, Gaming Representative from the Des Moines office who was filling in for Julie Herrick who is absent. Mr. Ketterer also introduced Hal May and Linda Ballard, the Commission's Gaming Representative and Licensing Assistant respectively at Terrible's.

Mr. Ketterer provided the following information regarding upcoming Commission meetings

- April 16, 2009 – Wild Rose Clinton, Clinton, IA (Submissions due by April 2, 2009)
- June 4, 2009 – Stoney Creek Inn, Johnston, IA (Submissions due by May 21, 2009)

Mr. Ketterer noted that the Commission would be reviewing the year-end audits for all of the licensees at the April meeting, except for the Isle of Capri properties as they have a different fiscal year end. He requested that all facilities have appropriate staff available to present and respond to questions. He stated the Commission will be receiving the final report from GVA Marquette and The Innovation Group at the June Commission meeting. Mr. Ketterer stated that under Administrative Business, proposed meeting dates and locations for FY 2010 will be discussed, but are not an action item.

Chair Seyfer called on Mark Vander Linden, Coordinator of the Iowa Gambling Treatment Program. Mr. Vander Linden thanked the Commission for the opportunity to address the

Commission as this week is National Problem Gambling Awareness Week - one week to honor the hard work and efforts of the industry. Noting that the economy has taken center stage, Mr. Vander Linden stated that he is concerned that the downward spiral of the economy could possibly result in an increase in problem gambling behavior. Mr. Vander Linden stated there is evidence to support this, as well as evidence to dispel that concern. In Fiscal Year 2008, 8,620 people called the Bets Off line, more than in any previous year. They also had the third highest year in the number of direct referrals – 2,198. Many people are calling in, but not seeking professional help. Many people, while under a lot of stress from layoffs, foreclosure, or loss of money and investments, may turn to gambling in an effort to find a quick fix to these problems. Mr. Vander Linden stated that regardless of the economic climate, a problem gambler is a problem gambler and will always gamble to the point of losing most everything. He also believes that the economic slide has been rapidly swift, and in contrast, the onset of problem gambling consequences are often slow and progressive, and it can take months or years for a problem gambler to reach the point of seeking help with the consequences of their problem gambling behavior. Mr. Vander Linden indicated there is a possibility the program will see an increase in the number of individuals seeking treatment as a result of the economy, but there is also the possibility there won't be much of an impact. He does feel it is important for the Gambling Treatment Program and the industry to remain responsive to the treatment needs of the Iowans; the 1-800-Bets Off number is known across the state and is available 24/7. Persons seeking assistance can receive information from individuals staffing the phones or be connected to a treatment professional in their area. Counseling services are offered through ten providers in 55 locations across the state. In the last year, the program has started offering distance-treatment services. The program continues to offer transitional housing services through three agencies for those individuals that are most profoundly affected by their problem gambling behavior. Mr. Vander Linden stated the program will also continue to work with the Iowa Gaming Association and the Iowa Lottery to carry a shared message of responsible gambling.

Mr. Vander Linden stated that the same agencies providing treatment also work diligently in the surrounding counties to provide prevention education for schools, community groups, casino employees and other targeted adverse groups. Mr. Vander Linden stated that National Problem Gambling Awareness Week is just one week to honor the hard work being done to reduce and treat problem gambling. It offers an opportunity to acknowledge that the repercussions associated with problem gambling profoundly affect not only the individual, but their families and the entire community. Problem gamblers suffer enormous social, economic, and psychological implications, lost relationships, debt, bankruptcy, substance abuse, and extreme guilt and shame, to name just a few of the symptoms experienced by problem gamblers. Mr. Vander Linden stated that the program's ultimate goal, and believes it is a shared goal, is that no Iowan endure the above. Over the years, the State, IRGC and the program have made sure that a state-wide system of care is available that uses an aggressive education campaign, an evidence-based prevention strategy and insures that treatment is easily accessible for those in need of help. Mr. Vander Linden stated that due to the collaborative efforts from the casino facilities to the treatment providers to the Iowa Legislature, there is a safety net in place to help those in need.

Chair Seyfer asked if they were running about the same amount of public service announcements. Mr. Vander Linden stated the number of announcements were down in the first

quarter of FY09 (July-October) due to the fact that they had been receiving a substantial amount of free public service announcements and due to political ad campaigns and other variables, that those announcements were reduced. Since the end of the campaign season, the number has again increased to the same level as in previous years.

Commissioner Hamilton asked if there was an increase in the number of problem gamblers within the last year. Mr. Vander Linden advised they are not seeing an increase in the number of individuals seeking treatment, but it is difficult to know what happens behind the scenes. He commented that many problem gamblers ultimately do not seek treatment. Chair Seyfer thanked Mr. Vander Linden for his presentation.

Chair Seyfer moved to the Emergency Adopt Rules attached to the agenda. Mr. Ketterer advised that these rules involve debt collection for the Department of Revenue with respect to any licensing agency. The rule conforms to the requirements of the Iowa Code and allows the Commission to be in compliance. Mr. Ketterer advised that the rule is not significantly different than any other licensing agencies in order to comply with the recently passed law. The rule is being presented for Emergency Adopt, and Mr. Ketterer stated that he did not think legal counsel would have any objections. Mr. Ketterer recommended that the rule be approved for Emergency Adopt.

Hearing no comments or questions concerning the rules submitted for Emergency Adopt, Chair Seyfer requested a motion. Commissioner Urban moved to approve the rules for Emergency Adopt. Commissioner Hayes seconded the motion, which carried unanimously. (See Order No. 09-13)

Mr. Ketterer advised that if an individual is in arrears on child support or unpaid taxes with the State, this rule gives the State the opportunity to take away certain licenses that the individual might receive from the State.

Chair Seyfer called on Horseshoe Casino/Bluffs Run Greyhound Park (HC/BRGP). Jeanne Madgefrau, Vice President of Finance, presented a contract with Maritz Motivation, Inc. for items to be used for promotions and events.

Commissioner Hayes asked Ms. Magdefrau to describe the process they used to determine if there were Iowa vendors that could provide the same items. Ms. Madgefrau responded that they search for three Iowa vendors and request quotes. If an Iowa vendor is unable to provide the amount or specialized service, they continue the search outside the state. She also noted HC/BRGP does utilize some national contractors for all Harrah's properties, but that they do seek out Iowa vendors first and utilize them whenever possible. The national contracts accounted for approximately \$13 million.

Commissioner Hayes clarified that HC/BRGP did seek out Iowa vendors prior to awarding the contract to an out-of-state vendor. Ms. Madgefrau answered in the affirmative, noting there were no Iowa vendors that could provide the dollar amount in all of the product required in this particular transaction request.

Chair Seyfer requested a motion. Commissioner Cutler moved to approve the contract as submitted by HC/BRGP. Commissioner Urban seconded the motion, which carried unanimously. (See Order No. 09- 14)

Chair Seyfer called on Dubuque Greyhound Park/Mystique Casino (DGP&M). Roger Hoeger, Assistant General Manager, and Brian Carpenter, Director of Racing, presented the 45-day season approvals for the upcoming live meet, which commences on April 25th.

Mr. Hoeger also presented the following additional contracts for Commission approval:

- Alpha Video – Audio/Video/Media System for Casino
- American Teletimer Corp. – Photo Finish Equipment
- Certegy Check Services – Check Guarantee Service
- Cintas Corporation – Uniform Purchase and Replacement
- City of Dubuque – Extend Lease Term
- Greater Dubuque Development Corp. – Dubuque Works Campaign
- IKON Office Solutions – Purchase of Imaging System
- Lange Sign Group – Digital Sign Replacement and Moving Existing Sign
- Matthews Distributing – Beer and Wine Purchases
- The Printer Inc. (TPI) – Direct Mail and Printing Services
- United Steelworkers of America – Labor Agreement
- Wasker, Dorr, Wimmer & Marcouiller, PC – Government Relations

Commissioner Hamilton posed a question on the related party contract with the Greater Dubuque Development Corporation. Mr. Hoeger responded that some Dubuque Racing Association (DRA) board members also sit on the Greater Dubuque Development Corp. board. This is part of a joint initiative with the City of Dubuque to attempt to bring additional jobs to the City. He noted that Dubuque recently landed up to 1,300 jobs with IBM. To attract those jobs, the DRA, along with the City of Dubuque and other local businesses contribute towards the financial efforts to attract jobs of this nature.

Commissioner Hayes asked if this payment represents a donation or a loan. Mr. Hoeger stated that the DRA financial includes a line item called “Resolution Funding”, and this represents a donation that DRA makes on an annual basis.

Mr. Ketterer asked about the current renovations to the facility. Mr. Hoeger responded that the \$2 million renovations are on schedule. The upper level of the casino has opened with approximately 250-275 machines. The restaurant, buffet and other area of the main casino are to be finished by April 1, 2009 and the events center is anticipated to be finished by the end of April.

Commissioner Hayes requested a description of the process utilized to select Alpha Video. Mr. Hoeger stated DGP&C did an extensive review of the existing vendor, Sport View that conducts the greyhound racing operation relative to the video process. Management attended the G2E

show in Las Vegas, where they learned of the Alpha Video system. DGP&C looked at a Dubuque vendor for stage lighting and video system. Mr. Hoeger stated that prior to making the final selection DGP&C looked at three different vendors. Commissioner Hayes asked if any other Iowa vendors other than the Dubuque company were considered. Mr. Hoeger stated that he was not involved in the process, but to his knowledge no other Iowa vendors were considered. Commissioner Hayes stressed the importance of using Iowa vendors and that facilities should make the effort to look at vendors through the whole state and to look outside the regular in-town vendors. Mr. Hoeger stated that 94% of their contracts are through the State of Iowa.

Mr. Ketterer pointed out that one of the contracts before the Commission notes that the City is foregoing some distributions in efforts to help finance the improvements at the facility and help with the cash flow of the operations.

Hearing no further questions or comments regarding the 45-day season approvals or the additional contracts, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the 45-day season approvals and additional contracts as submitted. Commissioner Urban seconded the motion, which carried unanimously.

Commissioner Hamilton asked if the motion needed to include the following staff recommendation: Staff recommends approval of DGP&M's seasonal approval request with the completion of all appropriate DCI backgrounds, that staff approves simulcast schedule requests to insure compliance with all regulatory requirements as well as a required tote test prior to live racing.

Commissioners Hayes and Urban concurred. Chair Seyfer called for a vote on the amended motion. The motion carried unanimously. (See Order No. 09-15)

Chair Seyfer called on Prairie Meadows Racetrack & Casino (PMR&C). Brian Wessels, Chief Financial Officer, presented the following contracts for Commission approval:

- Control Installations of Iowa – Surveillance Equipment
- Data Business Equipment – Cash Handling Equipment
- Hansen Company, Inc. – General Contractor – On-Site Services

Hearing no comments or questions concerning the contracts, Chair Seyfer requested a motion. Commissioner Hamilton moved to approve the contracts as submitted. Commissioner Urban seconded the motion, which carried unanimously. (See Order No. 09-16)

Mr. Wessels introduced Jerry Nugent, the hotel committee chair for PMR&C. Mr. Nugent stated that the committee made their recommendations to the full PMR&C Board of Directors at the February meeting regarding the ownership and management structure of the proposed hotel. They met with the Polk County Board of Supervisors to discuss these in February. The Board approved the Committee's recommendation; PMR&C will seek an outside owner with a sub-ground lease. The board also directed the committee to meet with Polk County to amend the current lease in order to allow the hotel project to go forward. They've already had an informal

meeting with the leadership of the Supervisors. The hotel committee is in the process of structuring a written proposal to present to the Board of Supervisors in the next couple of weeks. Mr. Nugent stated they are on schedule and are moving forward. The PMR&C Board of Directors has endorsed the committee's recommendations.

Commissioner Seyfer noted that PMR&C's current lease with Polk County ends in 2010. He asked if they are going to amend the lease or renegotiate at the same time. Mr. Neugent advised that in order for the project to continue forward and allow PMR&C to negotiate with a hotel operator, PMR&C will need to seek a short-term amendment, which will hopefully serve as the first step toward the renewal.

Commissioner Urban asked about the process the hotel committee utilized in reaching the decision to utilize an outside vendor. Mr. Nugent responded that the committee looked at financing options, financing needs that PMR&C will have over the next 8-10 years, and various models utilized by other Iowa casinos where hotels have been owned and operated by the casino and hotels that are owned and operated by non-licensees on-site. The committee reached the conclusion that utilizing an outside vendor is the one that would best serve PMR&C.

Commissioner Urban asked who would own the parking facility. Mr. Neugent advised that PMR&C would build and own that facility, and would be separate from the hotel. Commissioner Urban asked if hotel guests would be able to utilize the parking facility. Mr. Neugent answered in the affirmative, but noted the main purpose is to serve the entire facility. Commissioner Urban stated that one of the Commission's concerns is the inadequate parking at PMR&C. Mr. Neugent stated that the PMR&C Board is committed to rectifying the parking situation.

Mr. Ketterer asked Mr. Neugent if the contract with the hotel operator would include the flexibility or option for PMR&C to purchase the hotel at some point. Mr. Neugent answered in the affirmative.

Chair Seyfer requested an update on the racing plan. Mr. Neugent replied that while he is not on the committee, Don Brown and Tom Whitney were not available to attend today and asked him to speak. In a follow up to Mr. Whitney's presentation at the January meeting, the racing committee has been very busy over the past month with related projects. At the end of January, the racing committee interviewed and retained Dr. Margaret Ray and Douglas Reed as consultants for the racing committee. Dr. Ray is an economics professor at the University of Mary Washington and Mr. Reed is the Director of the University of Arizona Racetrack Industry Program. Dr. Ray and Mr. Reed have extensive backgrounds in the racing industry. They will include intensive meetings with stakeholders within the horse racing industry, an evaluation of the economic impact of racing activity and the agribusiness impact in view of the present program, and make recommendations for immediate and long-term action. The consultants' final report is due by May 1, 2009.

Mr. Neugent stated that in addition to the selection of the outside consultant, the racing committee has been busy since the last meeting. They have met with individuals with

knowledge or an investment in horse racing. The last guest of the committee for an extensive discussion was Maggie Moss, a Des Moines resident and nationally prominent horse owner. Tom Timmons will be addressing the committee at their March 6th meeting. Mr. Timmons, a former employee of PMR&C, was involved in the early operations at the racetrack. The committee also continues to meet without guests for the purpose of holding general discussions, setting future schedules and identifying areas that need special attention by the committee and information from others. The racing committee will be visiting Oaklawn in Arkansas and Remington Park in Oklahoma to meet with track administration, owners, trainers and representatives of the horse groups of those particular states. The committee's future schedule includes continuing meeting with individuals, separate board sessions for the committee, joint meetings with the Iowa horse groups whose leaders have met individually with the committee, and public hearings which will allow any citizen to be heard prior to any final recommendation by the committee to the PMR&C Board. It is still anticipated that the final report of the committee will be available in the May/June time period.

Chair Seyfer thanked Mr. Neugent for the update, noted that the item will continue to be an agenda item, and expressed Commission's anticipation of receiving the final report at its June meeting.

Chair Seyfer moved to the update on the progress of the gaming studies being performed by The Innovation Group and GVA Marquette.

Jim Oberkirsch and Derris Newman, representatives from The Innovation Group, introduced themselves and distributed a handout to the Commissioners detailing their power point presentation, which will set forth the methodology being utilized in the study. Mr. Oberkirsch stated that The Innovation Group (Innovation) is one of the top consulting firms in the gaming/leisure/hospitality industry, and conducts hundreds of market assessments of this nature each year. Mr. Oberkirsch, Director of Consulting Services, has been with Innovation Group for about four years and was previously employed with the Missouri Gaming Commission. Mr. Newman, Vice President of Research, has 16 years of experience with the analysis and dissemination of data and will be focusing on several specific areas listed in the presentation, but also looking at the whole of the gambling market in Iowa. A copy of the presentation is attached and incorporated in its entirety by this reference.

Mr. Oberkirsch stated the study was progressing very well due to great cooperation from staff as well as the licensees. He stated that the broad objective of the study was to identify underserved and underperforming markets in Iowa. The Innovation Group was tasked with identifying different development scenarios to capture the latent demand. The contract specifically directed the company to look at five counties –Lyon, Wapello, Webster, Franklin and Tama with regard to new facilities. Additionally, Innovation was directed to consider various investment level benchmarks - \$50 million, \$75 million and \$100+ million. The final report will project gaming revenue, incremental taxes associated with the new developments, evaluate cannibalism closely, and estimate the increase in tourism related to the new developments. The methodology, or six-step process, included a thorough information-gathering phase, a demographic and economic

analysis in light of the current recession, a gaming market trend analysis, a gaming market assessment which forecasts the new revenue, and the tourism analysis.

Mr. Newman advised that Innovation has sent several associates to conduct on-site visits. Information is being gathered and assessed through collection of on-site data such as ease of access from the highway system, ease of access from the parking area, considered landside versus dockside, and the number and quality of amenities at each facility. Variables used in the demographic study include adult population and growth trend, and household income levels. This information was taken from the Claritas National Dataset, which is updated annually, which would not immediately capture changes due to the economy or a natural disaster. Information was also collected at the county and municipal levels, which is updated on a monthly basis, to help address the quick changes to the market. The economic analysis variables include trends in employment by industry, unemployment rates, housing starts, housing values, foreclosure data, and bankruptcy trends. Many of these variables were available from the state's workforce website.

Mr. Oberkirsch stated that for the gaming market assessment, the current Iowa facilities were separated into various sub-markets: gaming revenue trend for forecasting purposes, market share where there was more than one casino in a market, and assessed the impact of the weak economy on recent results. They used the Council Bluffs market to give an idea of the type of information being collected and how it would be presented for each of the sub-markets. The gaming market assessment, which will forecast the incremental revenue associated with the proposed new projects, was broken down into various components including local (area) market, the overnight gamer, transient tourist and traffic intercept (pass through travelers/truckers).

Mr. Newman stated that the local market methodology begins with the creation of the gravity model. The basic formulation is that the interaction between two or more gaming venues is based on Newton's Law of Universal Gravitation: two bodies in the universe attract each other in proportion to the product of their masses and inversely as the square distance between them. For the purpose of this study, Innovation multiplied the number of positions at each facility times the adult population within the market area, which is divided by the square distance between the casino site and the population base.

Mr. Newman advised that the revenue model inputs include the existing casino locations and positions, market regions were created by using drive times of 30, 60 and 90 minutes from the casino site or market center utilizing zip codes, and 2008 adult population and estimated gaming budgets. The gravity model was calibrated on the actual admission and revenue data and Player Database zip code summaries. Projections will include new locations, gaming floor expansions, new amenities, demographic and economic trend data. Mr. Newman indicated Innovation would defer to the Commission regarding potential competition from Nebraska, or a development by the Ponca Tribe. In looking at the market areas, Innovation differentiated between in-state and out-of-state market areas, and arrived at a total of 65 market areas.

Mr. Oberkirsch, in summary, stated that the study will require a significant data-gathering effort, a thorough background review focusing on demographics and the economy, a detailed analysis

of existing Iowa gaming markets, a revenue forecast by market component, sensitivity to cannibalization of existing casino revenue, and isolation of the impact of tourism, including new jobs and economic benefit. He stated that Innovation has nearly completed the first three points.

Commissioner Urban asked how they would be using the Native American casinos in the study. Mr. Oberkirsch replied that they will be shown through the location and gravity model as they will siphon off some gamer visits from the different market segments. Mr. Newman stated that while Innovation has received information from the three Native American casinos, it is proprietary; thus Innovation cannot show exact performance figures in the report.

Mr. Ketterer pointed out that the monetary levels had been changed to \$40, \$70 and \$100 million. Mr. Oberkirsch indicated the change would be helpful. Commissioner Urban asked Mr. Ketterer to comment further on the change. Mr. Ketterer advised that the change was made in response to a request received by the Commission, and he did not feel that the change was significant.

Chair Seyfer asked for clarification that the study will also encompass markets outside of the original five that were selected. Mr. Oberkirsch answered that the study will encompass the entire state.

Chair Seyfer called on GVA Marquette to address their progress and process for their study. Lou Frillman and Brent Wittenberg are representing the company and will be doing the work. Mr. Frillman stated the company is based in Minneapolis with two satellite offices. He indicated the current economy is unlike any other business cycle that they have experienced as it is deep, serious and broad-based across the United States, and crosses every single industry. Mr. Frillman indicated their company is particularly sensitive to the idea that the decisions the Commission makes will have long-term impact on the current casinos, the health and vitality of the gaming business in Iowa and, ultimately, the state itself. They believe that while the Commission has to be mindful of the current economic environment in a deliberate and calm fashion as they consider the potential growth of the industry statewide. Mr. Frillman indicated GVA Marquette is mindful of the effect of the economy on the gaming business in the state, but noted that a long-term view is an essential perspective. Mr. Frillman presented the following facts:

- The gaming business in the United States is a \$100 billion business.
- The gaming business in Iowa \$1.5 billion. The gaming market in Iowa is in a much better condition than the rest of the United States. Some markets have experienced severe revenue drops which have affected the ability of the operators to continue providing the entertainment and hospitality services.

Mr. Frillman stated that he and Mr. Wittenberg have been deeply involved in gathering the data from the sources mentioned by Innovation, and have had a tremendous response from the local operators.

Mr. Wittenberg concurred with Mr. Frillman's statement that GVA Marquette is utilizing many of the same exercises as Innovation, and compiling much of the same information. He indicated there will be some difference in the judgments and assumptions used, which is driven by both the quantitative analysis described and the qualitative assessment of the facilities themselves and the various markets in which they operate. Mr. Wittenberg advised that up to this point they have concentrated on compiling information and are starting the analysis phase. Mr. Wittenberg stated that he has been to all but three of the facilities, and Mr. Frillman is in the midst of making some site visits as well.

Mr. Ketterer announced that the Innovation handout would be available in the Commission's office.

As there were no additional questions, Chair Seyfer called for a ten minute break. Upon reconvening the meeting, Chair Seyfer moved to the review of the Year-to-Date Economic Impact Reports.

Mr. Ketterer stated that each quarter the Commission collects information regarding economic impact of the riverboats and racetracks in Iowa. The information is divided into four categories: payroll; equipment, supplies and services; statutorily required payments; and charitable contributions. In calendar year 2008, the total economic impact was \$1.12 billion, with \$1.035 billion spent with Iowa business. When the expenditures going to Iowa vendors are calculated over the course of the year, they are divided into four categories; the largest category is for Iowa vendors. Those expenditures not from Iowa vendors are divided into three categories: gaming equipment, specialized or sole services (service/products are not available in Iowa because of geographical location, ex.: media expenses in Council Bluffs that would be spent in Omaha since their market is shared with Iowa), and Other Sources. Expenditures in the latter category are those for which there really is an opportunity to buy in Iowa, but for various reasons that did not occur. The request for transaction approval form requires the facility to indicate whether an Iowa vendor was contacted, and the reasons why an Iowa vendor was not selected (quantity, time constraints, etc.)

Mr. Ketterer pointed out that the percentages for Iowa expenditures are at a historic high: currently around 76% from Iowa vendors, eight percent on gaming equipment, eight percent on specialized sources, and approximately six percent for other sources. When you take out the two categories that are justifiable for non-Iowa spending, the facilities are purchasing about 92% of goods and services from Iowa vendors. Mr. Ketterer stated that this is very commendable and within the spirit of the statute.

At this time, Mr. Ketterer introduced Wes Ehrecke, President, Iowa Gaming Association, who had requested to make some further comments. Mr. Ehrecke commented that in addition to what Mr. Ketterer stated, when examining the four indicators (categories), the casinos in Iowa are a very viable part of Iowa's economy. He then passed out a handout which he indicated was being distributed to Iowa legislators. Mr. Ehrecke pointed out the comparison to the other states and that we have fared much better and have premier destinations. Up to 65% of the casino visitors are from outside Iowa. Mr. Ehrecke also stated that he feels the smoking ban is very

detrimental to casinos, and per the handout, the Commission can see what it does and the importance of allowing smoking for the industry.

Chair Seyfer moved to the Gambling Boat and Gambling Structure license renewals and called on Iowa West Racing Association/Ameristar Casino Council Bluffs, Inc. d/b/a Ameristar Casino (IWRA/Ameristar).

Todd Graham, Executive Director of IWRA, the non-profit license sponsor for both Ameristar and Harrah's, requested support of the license renewals for both Ameristar and Harrah's Casinos. Mr. Graham stated that both facilities are key corporate citizens in the community and region. He stated that the community and IWRA continue to forge ahead with projects that will improve Western Iowa. He also stated that many projects would not be able to progress unless they had the continued support of their gaming partners.

Some of the organizations and projects that have benefited from these funds include a five agency group that shares facilities which include The Salvation Army, the American Red Cross and the Boys and Girls clubs, The Micah House and Heartland Family Services. Funds have also been used to construct the Missouri River Pedestrian Bridge which connects downtown Omaha with Council Bluffs' riverfront, as well as hundreds of miles of trails in Nebraska and Iowa. IWRA is working with the City of Council Bluffs for a 90-acre riverfront park and large mixed-use development which will include over 300 units of market-rate housing. Additionally, IWRA renewed their commitment to historic downtown Council Bluffs, and has created a Downtown Revitalization Fund and has committed over \$5 million to the restoration of landmark buildings and storefronts. IWRA has also founded Iowa Best Public Art, a city-wide public art project that has identified over 60 potential sites throughout the City for public art. Last year, IWRA partnered with the Iowa Department of Transportation to fund plans for a monumental gateway to the State of Iowa and Council Bluffs that will span I-80; the project will include four impressive sculptures by international artist Albert Bailey. The sculptures are currently being fabricated and should be installed around this time next year.

Brent Willits, General Manager of Ameristar Casino, stated that while the casino industry is not recession proof, Ameristar still celebrated some successes this past year, and looks forward to a challenging but prosperous 2009. Ameristar prides itself on being more than a job, but an opportunity to build a career. Mr. Willits stated that with the over 1000 people employed, most are Iowans. Ameristar offers employees on-site GED classes, and on-site college courses with tuition reimbursement. Mr. Willits noted that 80% of Ameristar's purchases were with Iowa businesses. In addition to the \$42 million dollars paid in taxes and \$4.3 million given to the Iowa West Foundation, they've contributed over \$444,000 to local charities through their employee-run Ameristar Cares program and donated hundreds of volunteer hours. He stated Ameristar is committed to responsible gaming with comprehensive long-standing programs to address underage and compulsive gambling, as well as responsible alcohol consumption. Mr. Willits requested that the Commission grant Ameristar the privilege of a casino gambling license in Iowa for the upcoming 2009-2010 year.

Mr. Willits presented the following contract with Black Hills Utilities Holding for natural gas.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Cutler moved to approve the license renewal for Iowa West Racing Association/Ameristar Casino Council Bluffs, Inc. d/b/a Ameristar Casino as an Excursion Boat that will not cruise and the additional contract as submitted. Commissioner Hamilton seconded the motion, which carried unanimously. (See Order No. 09-17)

Chair Seyfer called on IWRA/Harveys Iowa Management Co., Inc. d/b/a Harrah's Council Bluffs Casino Hotel (Harrah's). Bo Guidry, General Manager, thanked the Commission for their continued support and also the IWRA. Mr. Guidry respectfully requested the Commission's approval of Harrah's license renewal application.

Mr. Guidry presented an additional contract with Maritz Motivation, Inc. for items to be used in promotions and events.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hamilton moved to approve the license renewal for Iowa West Racing Association/Harvey's Iowa Management Co., Inc. d/b/a Harrah's Council Bluffs Casino Hotel as an Excursion Boat that will not cruise, the contracts contained within the license renewal and the additional contract as submitted. Commissioner Hayes seconded the motion, which carried unanimously. (See Order No. 09-18)

Chair Seyfer called on Scott County Regional Authority/Isle of Capri Bettendorf, L.C. d/b/a/ Isle of Capri Bettendorf (SCRA/IOCB). Nancy Donovan, General Manager, advised that the representative from SCRA was unable to attend. She introduced Sally Rogers, Sr. Director of Finance, who put the license renewal together.

Ms. Donovan advised that IOCB is currently updating the brand logo which will be more contemporary and upgrading the facilities. Ms. Donovan stated that they had a slightly better year with a four percent increase, with SCRA receiving approximately \$3.9 million. Ms. Donovan stated that SCRA continues to do a good job of looking at the needs within the community when allocating the funds. Ms. Donovan attributed the increased revenues to increased attendance from Illinois gamblers, the smoking ban in Illinois, as well as an increase from the direct marketing strategy, and a great flood protection plan. With the new event center that has opened up, IOC Bettendorf now has the largest hotel in Iowa with a combined total of 40,000 square feet of meeting space. IOC Bettendorf has over 650 team members. Ms. Donovan concluded her remarks by requesting the Commission's approval of the license renewal for SCRA/IOCB.

Ms. Donovan presented the following contracts:

- Ainsworth Game Technology – Purchase of Slot Machines and Equipment
- Paragon Commercial Interiors – Provides Interior Design Items
- Allied Construction Services – Construction and Building Services

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Urban moved to approve the license renewal for Scott County Regional Authority/Isle of Capri Bettendorf, L.C. d/b/a/ Isle of Capri Bettendorf as an Excursion Boat that will not cruise and the contracts as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-19)

Chair Seyfer called on Riverboat Development Authority/IOC Davenport, Inc. d/b/a/ Rhythm City Casino (RDA/IOCD/Rhythm City). Mr. Hyder, General Manager, introduced Mary Ellen Chamberlin, President of RDA, who stated that holding a gambling license in Iowa is not a right, but a privilege and requested renewal of the license for RDA/IOCD, which is the oldest continuously operating riverboat license in Iowa. RDA has devoted a great deal of their efforts toward community development; Davenport was one of the first downtown arts and culture destinations. Ms. Chamberlin stated that over the years, over 46%, or approximately \$20-\$22 million, of the funds received by RDA went to the development of the City, the neighborhood surrounding it, and riverfront in the downtown area. They've also developed an active arts community, with a thriving Art Warehouse in the downtown area with approximately 70 artists living in the facility. Over the last 20 years, RDA has used approximately \$176,000 a year in marketing which helps the convention and visitors bureau in bringing in tourism and industry to the area and Iowa.

Mr. Hyder commended Ms. Chamberlin and her group on their work and effort within the community. He stated that his facility has had approximately a \$30 million impact in their community, have 300 plus employees and paid approximately \$7 million in payroll and taxes. Rhythm City has paid over \$16 million in regulatory and statutory taxes, and \$5 million to RDA. All of the above represents approximately 98% of the total dollars expended within the community and Iowa. Mr. Hyder requested the Commission's approval of the license renewal application of RDA/IOCD.

Mr. Hyder presented an additional contract with Thomas V. Lasse for a three year lease for warehouse space.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the license renewal for Riverboat Development Authority/IOC Davenport, Inc. d/b/a/ Rhythm City Casino as an Excursion Boat that will not cruise and the additional contract as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-20)

Ms. Chamberlin advised the Commission that Ms. Rogers is the one shared employee between IOC Bettendorf and Rhythm City otherwise the two facilities operate separate of each other.

Chair Seyfer called on Washington County Riverboat Foundation, Inc./Riverside Casino & Golf Resort, LLC d/b/a Riverside Casino & Golf Resort (WCRF/RCGR). Joe Massa, General Manager, stated that Tim Putney, President of WCRF, was not able to attend due to business conflicts. Mr. Massa passed along Mr. Putney's comment that everything is going along very well in Riverside.

Mr. Massa presented the following contracts for Commission approval:

- Culvers Lawn & Landscape – Snow Removal and Maintenance
- Eastern Iowa Light and Power Cooperative – Electrical Monthly Charges
- The Lamar Companies – Billboard Contracts
- MidAmerican Energy – Gas Utility Company

Commissioner Hayes asked if additional bids were obtained for the services set forth in the related party contract with People's Bank. Mr. Massa responded that People's Bank is the local bank and an Iowa vendor. Mr. Massa stated that other banks were considered, but because RCGR had a previous banking relationship with the bank, RCGR elected to utilize their credit card service. Commissioner Hayes asked that they provide the list of the two other vendors reviewed to the Commission.

Hearing no further comments or questions concerning the license renewal or contracts, Chair Seyfer requested a motion. Commissioner Hamilton moved to approve the license renewal for Washington County Riverboat Foundation/Riverside Casino and Golf Resort, LLC d/b/a Riverside Casino & Golf Resort as a Gambling Structure, contracts contained within the application and the additional contracts as submitted. Commissioner Urban seconded the motion, which carried unanimously. (See Order No. 09-21)

Chair Seyfer called on Black Hawk County Gaming Association/IOC Black Hawk County, Inc. d/b/a The Isle casino & hotel waterloo (BHC GA/IOCBH/The isle). Bari Richter, General Manager, advised that The isle has maintained over 96% of their expenditures within the state for sole source contracts. If gaming equipment is removed, expenditures with Iowa vendors are almost 98%. The isle employs over 500 individuals, and just recently completed the first calendar year of operations.

Beth Knipp, Executive Director of BHC GA, stated that The isle and BHC GA have a great partnership; The isle has lived up to all of their commitments and is a big asset to the community. Over the last 12 months, \$2.5 million has been awarded to 63 projects located in 22 municipalities located in Black Hawk and surrounding counties. Ms. Knipp stated that BHC GA's goal is to help the Cedar Valley prosper. She stated that the promises Isle of Capri made to the Commission when applying for the license are being fulfilled, and requested the renewal of the license for BHC GA/IOCBH.

Ms. Richter presented the following contracts:

- Farner-Bocken Company – Cigarette and Candy Distributor
- Anderson Erickson Dairy Co. – Dairy Distributor

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Cutler moved to approve the license renewal for Black Hawk County Gaming Association/IOC Black Hawk County Inc. d/b/a the Isle casino and hotel

waterloo as a Gambling Structure and the additional contracts as submitted. Commissioner Hayes seconded the motion, which carried unanimously. (See Order No. 09-22)

Chair Seyfer called on Missouri River Historical Development, Inc./Belle of Sioux City, L.P. d/b/a/ Argosy Casino Sioux City. Kees Eder, General Manager, introduced Mark Munson, Chairman of MRHD. Mr. Munson stated that gaming started in Woodbury County in 1994 and has had two operators, one started the facility in 1994, and Argosy purchased the facility in 1994. He stated that Argosy is a wonderful citizen of the county; they contribute to the community and cooperate with the county, city and foundation. He also stated that Argosy works hard to get business and expressed concern over the possible new licenses in nearby markets.

Mr. Eder presented an additional contract with IGT for anticipated purchases of Slot Machines & Parts.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the license renewal of Missouri River Historical Development Inc./Belle of Sioux City L.P. d/b/a Argosy Casino Sioux City as an Excursion Boat that will not cruise, the contracts contained within the license renewal and the additional contract as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-23)

Mr. Munson encouraged the Commission to visit and see the work that they've accomplished.

Chair Seyfer called on Worth County Development Authority/Diamond Jo Worth, LLC d/b/a Diamond Jo Worth (WCDA/DJW). Kim Pang, General Manager, stated that Kim Miller from the WCDA was unable to attend. He introduced Deb Hanson, CFO of WCDA.

Mr. Pang requested the Commission's approval of the license renewal application of WCDA/DJW, and the contract as submitted.

Ms. Hanson stated that the WCDA has contributed \$1,773,071 toward education and school supplies. Ms. Hanson noted that last year 87 Worth County seniors received a scholarship in the amount of \$6,528.36. Last fall, 1,344 Worth County K-12 students received a \$75 gift card toward the purchase of school supplies, and 66 received free pre-school tuition. Additionally, hundreds of Worth County teachers received funds to use in their classrooms; student fees were reduced, and curriculums were improved. She feels that the Authority has made a profound impact on the educational system in north central Iowa. Ms. Hanson advised the look of the county is changing month to month. In 2008, the WCDA distributed over \$122,000 from the interest earned on their funds to provide assistance to every food distribution center in Worth and the surrounding counties, while Toys for Tots, and other local organizations received distributions throughout the year.

Ms. Hanson stated that the WCDA held a contest for the six school districts entitled "How Would You Make Your Community Better". Over \$18,000 was granted to the essay winners. Ms. Miller's favorite was written by a 4th grader who was able to give each resident of his

community ten free LCD light bulbs, which will save the community \$13,000 in energy savings per year.

Ms. Hanson stated that last year the WCDA distributed over \$4 million. This year over \$2 million will be distributed to the schools in July, with an estimated scholarship of over \$7,000 for each Worth County student. Ms. Hanson stated that it is interesting to see the number of families moving into Worth County in order to benefit from the funds distributed to the schools/students. Ms. Hanson thanked Diamond Jo for their commitment to Worth County.

Mr. Pang presented an additional contract with Subway Real Estate Corp for a lease agreement with Diamond Jo Worth for space in the casino. Commissioner Urban asked about the need for the contract and for additional details. Mr. Pang stated that Subway would be taking the place of Starbucks and that because of their location by the interstate, Subway would be a good presence and attract visitors.

Hearing no further comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hamilton moved to approve the license renewal for Worth County Development Authority/Diamond Jo Worth, LLC d/b/a Diamond Jo Worth as a Gambling Structure, the contracts contained within the license renewal, and the additional contract as submitted. Commissioner Hayes seconded the motion, which carried unanimously. (See Order No. 09-24)

Chair Seyfer called on DRA/Peninsula Gaming Company, LLC d/b/a Diamond Jo (DRA/Peninsula). Todd Moyer, General Manager, introduced Mr. Hoeger with DRA. Mr. Hoeger requested approval of the license renewal, noting the DRA has been in existence since 1985, and has been a partner of the riverboat operation since 1991. To date, DRA has distributed over \$53 million in funds to the City of Dubuque and in excess of \$30 million to the tri-state non-profit organization. Mr. Hoeger stated that DRA receives approximately 4.5% of the Diamond Jo's gross gaming revenue. He stated that the new facility is very beautiful and has raised the bar in the community. He respectfully requested renewal of the license for DRA/Peninsula.

Mr. Moyer presented the following contracts:

- Conlon Construction – Construction of Banquet Kitchen
- Giese Sheet Metal Co., Inc. – HVAC Maintenance
- Midwest Casino Supply – Signage and Casino Chairs

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Urban moved to approve the license renewal of DRA/Peninsula Gaming Company, LLC d/b/a Diamond Jo as a Gambling Structure, the contracts contained within the license renewal and the additional contracts as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-25)

Chair Seyfer called on Clarke County Development Corporation/HGI-Lakeside, Inc. d/b/a Terrible's Lakeside Casino Resort. Mr. Thursby introduced Bill Trickey, Executive Director of Clarke County Development Corporation; Fred Diehl, Mayor of Osceola; Edward, Timothy & Troy Herbst from Herbst Gaming and the management staff at the meeting. Mr. Thursby requested approval of the license renewal application for CCDC/HGI-Lakeside.

Mr. Thursby presented an additional contract with Konami Gaming, Inc. for lease/purchase of slot machines, supplies and parts.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the license renewal for Clarke County Development Corporation/HGI-Lakeside, Inc. d/b/a Terrible's Lakeside Casino Resort as a Moored Barge and the contract as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-26)

Chair Seyfer called on Southeast Iowa Regional Riverboat Commission/Catfish Bend Casinos II, L.C. d/b/a Catfish Bend Casinos II (SIRRC/CBC). Gary Hoyer, CEO of Great River Entertainment (GRE), the parent company for CBC, stated that Larry Smith, Chair of SIRRC, was unable to attend due to a conflict, but introduced Rob Higgins, General Manager, and Jerry Baum, Chief Operations Officer.

Mr. Hoyer stated that CBC faced high debt, weak earnings, lackluster revenues and the closing of the Ft. Madison facility, and ended 2007 on a challenging path, but even considering the weak economy, things have improved. CBC had two objectives for 2008, one of which was to improve revenue. Mr. Hoyer advised that CBC's global company experienced a 12% increase in revenue to improve earnings by more than 400%. The other goal was to reduce debt. After lengthy negotiations with their lenders, they restructured their \$107 million in debt to just under \$80 million, a 26% reduction. Mr. Hoyer provided some background history on riverboat gaming in southeast Iowa, noting that in 1993, local business leaders organized and created Catfish Bend. They ultimately ended up with 500 local investors who contributed anywhere from \$500 on up to the project. Mr. Hoyer stated that GRE essentially has the same investor group from 1993/1994. The original license was issued to Lee and Des Moines Counties, with the boat docking at three different communities: Keokuk, Burlington and Ft. Madison. The investors have a great deal of pride in the casino operation. In January 2008, GRE asked their local investors for a significant equity re-contribution totaling \$7 million, which was all applied to debt. Following negotiations with their lender, GRE was able to buy back approximately \$43 million of debt for the purchase price of \$23 million. In November and December 2008, GRE requested \$11.5 from the local investors and received \$11.7 million, which was used to close the first renegotiated contract, reducing debt by an additional \$23 million. Mr. Hoyer stated that the impact is long term, significant, makes a substantial change in the company's overall financial viability and makes a statement about the commitment by the local investors to the industry in southeast Iowa. Mr. Hoyer encouraged the Commission to be very careful as they proceed to examine license applications; noting that an increase in competition in southeast Iowa would be very difficult for CBC at this time. Mr. Hoyer requested the Commission's approval of the license renewal for SIRRC/CBC, noting that it is a two-county/three city experiment that has

worked very well for the region. He noted that SIRRC used the \$1 million plus to fund development projects, public work project and other various project throughout southeast Iowa.

Chair Seyfer thanked him for the update on their financial situation.

Hearing no further comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the license renewal for Southeast Iowa Regional Riverboat Commission/Catfish Bend Casinos II, L.C. d/b/a Catfish Bend Casinos II as a Gambling Structure. Commissioner Hamilton seconded the motion, which carried unanimously. (See Order No. 09-27)

Chair Seyfer called on Clinton County Community Development Association/Wild Rose Clinton, L.L.C. d/b/a Wild Rose Clinton CCCDA/WRC). Tim Bollman, General Manager stated that Gerry Freudenberg, President of CCCDA, could not attend, but advised that he would be at the April meeting when the Commission is in Clinton. Mr. Bollman stated that CCCDA appreciates the 30% increase in revenues, and the impact it has had on the community from the scholarships to the new marina to the trails, etc. He indicated there are many projects happening that would not be occurring otherwise. Mr. Bollman requested the Commission's approval of the license renewal on behalf of CCCDA and WRC.

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Urban moved to approve the license renewal for Clinton County Community Development Association/Wild Rose Clinton, L.L.C. d/b/a Wild Rose Clinton as a Gambling Structure. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-28)

Chair Seyfer called on Palo Alto County Gaming Development Corporation/Wild Rose Emmetsburg, L.L.C. d/b/a Wild Rose Emmetsburg (PACGDC/WR Emmetsburg). Tom Timmons, Vice President of Operations for Wild Rose Entertainment, stated Bill Lapczenski, President of PACGDC, could not attend. Mr. Timmons stated that they had donated approximately \$3 million to local charities in the Palo Alto county area over a 2-year period. Mr. Timmons requested the Commission's approval of the license renewal application of PACGDC/WR Emmetsburg.

Mr. Timmons also presented an additional contract with Chase Bank USA for credit card for food at the restaurant.

Commissioner Hamilton asked if the insurance contract with Met Life Company was with an out-of-state company with an Iowa presence. Mr. Timmons answered in the affirmative, stating that WR Emmetsburg obtains the insurance through a broker, Holmes Murphy.

Hearing no further comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Urban moved to approve the license renewal for Palo Alto County Gaming Development Corporation/Wild Rose Emmetsburg, L.L.C. d/b/a Wild Rose Emmetsburg as a Gambling Structure, the contracts contained within the license renewal and the

additional contract as submitted. Commissioner Cutler seconded the motion, which carried unanimously. (See Order No. 09-29)

Chair Seyfer called on Upper Mississippi Gaming Corp./Isle of Capri Marquette, Inc. d/b/a Lady Luck Casino Marquette (UMGC/IOCM/LLCM) Todd Steffen, the new General Manager, stated LLCM just finished rebranding of the exterior of the facility and hope to be starting on the interior rebranding in the month of May. He informed the Commission that the UMGC representative was unable to attend, but requested the Commission's approval of the license renewal for UPGC/IOCM/LLCM.

Mr. Steffen presented the following contracts for Commission approval:

- Epic Construction – General Contractor for Interior Remodel Project for Rebranding to Lady Luck
- AC Coin & Slots – Lease of Slot Machines, Parts and Maintenance
- Cummins Allison Corp. – Purchase, Maintenance, Parts for Currency Counter, Barcode Scanners

Hearing no comments or questions concerning the license renewal or contract, Chair Seyfer requested a motion. Commissioner Hayes moved to approve the license renewal for Upper Mississippi Gaming Corp. /Isle of Capri Marquette, Inc. d/b/a Lady Luck Casino Marquette as an Excursion Boat that will not cruise and the contracts as submitted. Commissioner Urban seconded the motion, which carried unanimously. (See Order No. 09-30)

Chair Seyfer moved to Public Comment. Mr. Ketterer stated that Mr. Ehrecke was going to distribute a handout to the Commission that shows how the County Endowment Funds are being distributed to the non-gaming counties. He noted that the Commission has heard how the non-profits are utilizing the funds they receive; however, the State of Iowa's legislature mandated that some of the monies earned through gaming revenue must be redistributed to the non-casino counties via a qualified county community foundation. Of the funds received, 75% must be distributed through grants and they may retain 25% to establish a permanent endowment. The report being distributed was put together for the legislators, media and a variety of groups to show the impact of these funds.

Chair Seyfer moved to Administrative Business. Mr. Ketterer reiterated that the proposed meeting dates for Fiscal Year 2010 were in their packets and advised that they would be an agenda item at the April meeting. The proposed July 2009 meeting will be held on the 16th in Des Moines.

Mr. Ketterer also gave notice that the Commission will be receiving applications for the Horse Racing Promotion Fund. Interested parties should submit their application for these funds to the Commission's Des Moines office by April 6, 2009.

Mr. Ketterer stated that we would be noticing some rules at the April meeting for Chapters 11 and 12. The proposed changes primarily cover terminology for slot technology and other areas

that need to be updated. Mr. Ohorilko held a meeting prior to the Commission meeting today with the staff from the facilities to review these changes. Mr. Ketterer also pointed out that Administrative Rule 1.7 could use some updating. It was agreed that the Commission would like to look at updating this rule.

As there was no further administrative business, Chair Seyfer requested a motion to adjourn. Commissioner Cutler so moved. Commissioner Urban seconded the motion, which carried unanimously.

MINUTES TAKEN BY:

Dawn M. Rominger